

## Countering Group Manipulation Tactics By Beverly Eakman

**The Delphi Technique** is an unethical method of achieving consensus on controversial topics. “Facilitators” use their understanding of group dynamics to ensure a predetermined outcome. It is said to have been created by Rand Corp as a psy-op by the CIA.

Consensus is built on German Philosopher Georg Hegel: take opposing points of view and combine into a synthesis - a collective opinion that doesn't represent anyone's view. It is not a compromise, but a new ideal to be universally supported - preserves illusion of community participation.

Marx introduced process of marginalization, alienation, ostracism and eventually isolation - people will do almost anything to avoid ridicule. Alinsky used these tactics.

Many of their tactics came from Sun Tzu's The Art of War.

- Meetings are run by professional manipulators - provocateurs, change agents, agitators, facilitators and moderators, brought in from the outside to sell you on an idea.
- It is easier to control a group than an individual which is why they collectivize the meetings.
- Work to alienate individuals who start needing each other more than their principles.
- Ridicule is man's most potent weapon - almost impossible to counter ridicule.
- Seek unanimity (collective opinion) disguised as consensus (group solidarity and general agreement).
- Control the “psychological environment” setting up mass neurosis leading to cognitive dissonance, a highly stressful emotional reaction caused by trying to reconcile two opposing beliefs simultaneously. Used by the Left to confuse opponents - especially children - to establish group-think.
- Psychological impact considered paramount, not facts, principles or right and wrong.
- Only questions that support the predetermined plan are allowed.
- Pose hypotheticals.
- Legitimize and institutionalize unpopular policies before anyone knows what hit them.
- Deceive into believing gut reactions are solutions to problems.
- Pass off false cause, dubious evidence, misaligned cause-effect, contradictory and arguments as legitimate hypothesis or even facts.
- Appeal to fear, to expertise, popularity or common practice.
- People buy “junk science” because they don't know enough to refute.
- Disrupt thought processes with questions.
- Use terms like “we” and “our.”
- Act like they care about participants or their views.

### Shutting down Delphi

- Before meeting, find out who the presenters are, who they work for and who benefits.
- Determine what their real issue is.
- Stay quiet at first - don't let them know why you are really there.
- Pose counter-arguments as questions to plant seeds of doubt in minds of other participants.
- Phrase the questions in positive terms. Use the Left's biases to your advantage.
- Have like-minded planted for support but don't let facilitator see you fraternizing. Delphi-countering questions should appear spontaneous and appear from around the room.
- Recognize smear tactics - your specific statements, arguments or principles are never addressed.

- Don't be afraid to question the authority of an "expert."
- When targeted, always question opponent's assumptions instead of taking the bait.
- Give short, pithy remarks to support opinions.
- Don't answer hypotheticals. Expose his agenda before he defines yours
- Avoid "I feel" or I think" and replace with "most of us" and "we."
- Know your own belief system.

### **Indoctrination of children**

- Eradicate subject's support base (family and religion)
- Bombard senses with confusing and conflicting images and words to impair rational thought: "thought disruption." The result is a vacuum where a belief system used to be.
- Once vacuum established, lead subject to desired beliefs via trained intermediaries.
- Repeat lies til subject believes them.
- Test, survey, analyze to determine if new beliefs have been internalized. Recycle as needed.
- Bypass intellectual mind and shoot for vulnerable subconscious - sold as critical thinking.
- Use peer pressure (mob mentality) to promote group think.
- Interruptions built into a school day impair ability to concentrate. "Attention Deficit" can be connected with lack of learning time created by schools.

### **14 point plan to stall parents**

- Be polite and pretend they care.
- Waste as much time as possible.
- Maintain upper hand and psychological advantage.
- Don't give in because it sets a dangerous precedent.
- Pass the buck and prolong the process.
- CYA and place process over substance.
- Look for loopholes.
- Stereotype and label opponents
- Promote the activity and say you are "clarifying" the issue
- Marginalize the critics.
- Pretend to take criticism seriously: "under advisement"
- Claim to be serving thre "greater good."
- Marginalize any experts.
- If possible, claim decisions are set by state or other authorities.

### **Help children**

- Tell your children celebrities are neither authorities nor experts on any subject.
- Your family must recognize and practice countering cognitive dissonance.
- Teach children to respond "I don't know" to intrusive questions.